**CAREER ADVICE #333 | 2 April 2021**

**LinkedIn Premium Group**

Hind Musleh | Riyadh, Saudi Arabia | Social Media Manager

\*\*\*\*\*\*\*\* MESSAGE TO PREMIUM GROUP \*\*\*\*\*\*\*\*

Hi everyone - I am looking for a new role in social media management or account management in Riyadh ,Saudi arabia and would appreciate your support. Thank you in advance for any connections, advice, or opportunities you can offer. #OpenToWork #jobseeker #careertips #vacancies #jobopportunities #careerdevelopment #careerchange #careerfairs

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Good day Hind,

I lived and worked in the Middle East from 2009 to 2019 (Dubai and Qatar). A few suggestions for you to consider:

Tech innovation

Venture Capital in Middle East

Angel List

Gary Vaynerchuk in Dubai

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Tech innovation

You may want to consider subscribing to various tech news feeds such as:

StrictlyVC newsletter | <https://www.strictlyvc.com/>

Crunchbase News | https://news.crunchbase.com/daily/

Techcrunch | https://techcrunch.com/tag/newsletters/

VentureBeat | https://venturebeat.com/newsletters/

UKTN | https://www.uktech.news/

FinSME’s | https://www.finsmes.com/the-daily-deal-newsletter

For example, these two announcements were included in recent FinSME newsletters:

**Grubtech**, a Dubai-based SaaS platform for cloud kitchens and delivery-centric restaurants, secured $3.4m in pre–Series A funding from large regional family offices, a US-based venture capital firm as well as angel investors led by Ghassan Oueida and Gry Loseth | https://bit.ly/2PxaTgD

**Service My Car**, a Dubai, UAE-based tech-enabled car-servicing platform, raised $10m in seed funding led by Bahwan from Oman | https://bit.ly/3rNHf3L

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Please see post 2 of 5 | Tech innovation (continued)

POST 2

Hi Hind,

This is post 2 of 5

Tech innovation | continued

NOTE: You may also want to find local publications like Wamda (<https://www.wamda.com/about>) or Entrepreneur Middle East (<https://www.entrepreneur.com/>) to ensure you can access more local content

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Venture capital (VC) in Middle East

You will notice that tech funding announcements typically highlight the VC’s that participated in the round.

During my investor relations work from 2018 to 2020 with tech startups Curaizon (UK), UnCloak (UK), Digipharm (Switzerland), AI Vali (Toronto) and MobbyPark (Mumbai), I came across many Venture capital companies across the globe including in the Middle East

The following is a sample of VC’s based in the MENA region. It is not meant to be a complete list. Google or other search may reveal additional entities in Saudi and across the Middle East.

Dtec Ventures | https://dtec.ae/ventures/

Gulf Capital | https://www.gulfcapital.com/en-US/1/1/Home

Gulf International Bank |Bahrain | https://www.gib.com/

Iliad Ptrs | https://www.iliad-partners.com

Jadwa Investments (KSA) | http://www.jadwa.com/en

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Please see post 3 of 5 | VC in Middle East (continued)

POST 3

Hi Hind,

This is post 3 of 5

Venture capital in Middle East | continued

Kaaf Investments | http://www.kaafinvestments.com

Kuwait Investment Authority | http://www.kia.gov.kw/en/Pages/default.aspx

Manafa Capital (KSA) | https://www.manafa.co/

Middle East Venture Partners | https://www.mevp.com

Naseba | <https://www.naseba.com>

NCB Capital (KSA) | https://www.alahlicapital.com/Pages/Home.aspx

NOOR Capital | https://noorcapital.ae/

Ominvest | https://ominvest.net/

Omnia Ventures | http://www.omniaventures.com/

Privity LLC | http://www.privitylle.com

Raed Ventures (KSA) | http://raed.vc/

Riyad Capital | http://www.riyadcapital.com/en/

Saudi Technology Ventures | https://stv.vc/

Shorooq Investments | http://shorooq.ae/

Sokotra Capital | https://www.sokotracapital.com

STC Ventures | https://stcventures.com

Swicorp | http://www.swicorp.com/

Upside Digital | http://www.upsidigital.com/

Waha Capital | https://www.wahacapital.ae

Wamda Capital | http://wamdacapital.com/

Women's Angel Investment Network | http://bit.ly/2Jiafi7

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Please see post 4 of 5 | VC’s (continued)

POST 4

Hi Hind,

This is post 4 of 5

Venture capital in Middle East | continued

VC’s and Portfolio companies. Consider scrolling through the websites of the VC’s to find the “Investments” or “Portfolio” links. Consider also clicking through to the websites you find to be of interest. Follow the VC’s and portfolio companies on LinkedIn & Twitter. Subscribe to their newsletters. Try the Demo. Read & save links to news articles. Consider reaching out to specific individuals to seek their advice and mentorship.

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Angel List |https://angel.co

This site is primarily used by tech startups to list tech & non-tech roles here. Quick search revealed:

24,700+ startups globally have open roles listed on the site

94 in UAE

77 in Dubai

31 in Saudi

NOTE 1: The global total includes remote & non-remote roles and is down from the pre‑Covid19 period in which 30,000+ startups listed open roles.

NOTE 2: Consider spending time on the site. Startups may not always use traditional recruiting sites to find staff. When they scale, they tend to need experienced staff. Consider reaching out to any relevant companies to see if there is common ground to work together.

Please see post 5 of 5 | Gary Vaynerchuk

POST 5

Hi Hind,

This is post 5 of 5

GARY VAYNERCHUK

Gary repeatedly speaks about branding, awareness, social media, entrepreneurship, hustle, patience, persistence and a whole host of advice during his key note presentations, podcasts, livestreams on Facebook, TikTok & Instagram and Clubhouse chats.

You may want to consider starting with one or more of the following links:

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Gary Vaynerchuk trip to DUBAI and Sharjah in 2019:

Link to Dubai-Eye podcast: <https://apple.co/2EjZEio>

Link to Dubai 22 Nov 2019 keynote: <https://apple.co/2EQ61uc>

November 2018 trip to Sharjah Entrepreneur Festival:

1. Statement about overestimating what is outside of you and underestimating what is in front of you
2. Content production (15:45 minute mark)
3. Communicate to the world what is relevant to them not what is relevant to you

Link to Podcast | <https://apple.co/2setheN>

Link to YouTube feed | <http://bit.ly/2UPc7Af>

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Gary Vee in Cannes | June 2019

Cannes Lions International Advertising Festival

YouTube: http://bit.ly/30IyWsN

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Have fun researching!