**CAREER ADVICE #350 | Nuria Pell Vidal | France, PhD, Biomedicine | 12 April 2021**

**LinkedIn Premium Group**

\*\*\*\*\*\* MESSAGE TO PREMIUM GROUP \*\*\*\*\*\*

Hello everyone. I am looking for a new opportunity in France or Spain as a Junior MSL, working remotely which allow me to jump from basic science to the Pharma!

I've had little success so far.. I would appreciate your support and tips. Thank you in advance for any connections, advices, or opportunities you can offer. #OpenToWork #medicalaffairs

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Good day Nuria,

Some ideas for you:

European Venture Capital

Health sciences innovation

Active Interviewing

Gary Vaynerchuk

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European Venture Capital

During my investor relations work from 2018 to 2020 with various health-care startups including Curaizon (UK), Digipharm (Switzerland), and AI Vali (Toronto), I came across many Venture capital companies based in Europe investing in the health sciences space. One common feature is that such Venture Capital firms (VC’s) tend to hire PhD’s, physicians, scientists, research specialists, MD’s and related experts to advise them. Likewise, when portfolio companies receive funding, they tend to hire similar experts to help them grow.

The following is a selection of healthcare focused VC’s in Europe. This is not meant to be A complete list. Google or other search may reveal additional entities:

Advent Life Sciences | http://www.adventls.com/ | UK

Arix Bioscience | https://arixbioscience.com/ | UK

AXA Venture Partners | https://www.axavp.com/ | FR

BB Pureos Bioventures | http://www.pureosbio.com/en/ | CH

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Please see post 2 of 6 | European Venture Capital (continued)

POST 2

Hi Nuria

This is post 2 of 6

European Venture Capital (continued)

BioMedPartners | https://biomedvc.com/en/ | CH

Boehringer Ingelheim | https://www.boehringer-ingelheim-venture.com/ | DE

Bpifrance | https://www.bpifrance.com/ | FR

Glide Healthcare | https://gildehealthcare.com/ | Holland

Gründerfonds | https://gruenderfonds-ruhr.com/ | DE

HBM Partners | https://www.hbmpartners.com/en/index.php |CH

Medicxi | https://www.medicxi.com/ | UK

Novartis | https://www.nvfund.com/ | CH

Rosetta Capital | https://www.rosettacapital.com/ | UK

Sofinnova Ptrs| https://www.sofinnovapartners.com/ | FR

SV Health Investors | https://svhealthinvestors.com/ | UK

Syncona | https://www.synconaltd.com/ |UK

Wellington Life Sci | https://wellington-partners.com/ls/ | DE

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VC’s and Portfolio companies

Consider scrolling through the websites of the VC’s to find the “Investments” or “Portfolio” links to find the companies that are located in France or seeking remote work roles. Follow them on LinkedIn & Twitter. Subscribe to newsletters.

Consider reaching out to specific individuals from both the VC’s and the portfolio companies for advice, mentorship and/or job openings.

Please see post 3 of 6 | Health sciences innovation

POST 3

Hi Nuria

This is post 3 of 6

Health sciences innovation

The pandemic has placed a renewed emphasis on R&D in health science. Your knowledge and awareness of such innovation (to the extent not covered in your PhD and Post-doctoral work) will likely improve the nature and level of conversations you have with potential employers, including allowing you to be an “Active” or “more Active” interviewer.

To following examples represent health-care related funding announcements from the various venture capital newsletters between January and March 2021. There are only a small sample:

24 March 2021

**Brii Biosciences**, a Durham, NC- and Beijing, China-based multi-national company developing innovative therapies for diseases including infectious diseases, liver diseases, and CNS diseases, closed a Series C financing of US$155m | FinSMEs Ltd article: https://bit.ly/3dcJ5XR

19 March 2021

**Aktis Oncology**, a Cambridge, Ma.-based company trying to develop radiopharmaceutical treatments for solid tumors, has raised $72 million in Series A funding co-led by **MPM Capital**(which incubated the company), **EcoR1 Capital** and **Vida Ventures**. FierceBiotech article: https://bit.ly/2OCnVZP

Please see post 4 of 6 | Health sciences innovation (continued)

POST 4

Hi Nuria

This is post 4 of 6

Health sciences innovation (continued)

8 January 2021

**Abcuro**, a new, Newton, Ma.-based company focused on autoimmune diseases and cancers, has raised $42 million in Series A1 funding. **Mass General Brigham Venture**s and **Sanofi Ventures** led the round, joined by **Pontifax Venture Capital**, **Hongsen Investment Group**, **RA Capital Management**, and **Samsara BioCapital**. FierceBiotech | https://bit.ly/3miHOBl

7 January 2021

**Theolytics**, an Oxford, England-based developer of cancer therapies, has raised £5 million in Series A funding co-led by **Epidarex Capital** and **Taiho Ventures**, with participation from **Oxford Sciences Innovation** | https://www.theolytics.com/

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Newsletters | Healthcare and Technology focused

You may want to consider subscribing to various tech news feeds that feature funding announcements in many sectors, not just healthcare. These publications include:

MedCity News | https://medcitynews.com

FierceBiotech | https://www.fiercebiotech.com/

StrictlyVC | [https://www.strictlyvc.com/](%22)

Techcrunch | https://techcrunch.com/tag/newsletters/

UKTN | https://www.uktech.news/

FinSME’s | https://www.finsmes.com/the-daily-deal-newsletter

Please see post 5 of 6 | Active Interviewing

POST 5

Hi Nuria

This is post 5 of 6

Active interviewing | by Eric Kramer

Since you are actively job searching, it may be beneficial for you consider some of the key principles of “Active Interviewing” outlined in this book, published approximately 10 years ago. In my view, the book remains relevant today with useful and practical tips on how to improve your chances before, during and after an interview.

As you likely know, there are many “interviewing” resources on-line and in fact, if you Google key “interview” words you will receive millions of possible results. For example, after I Googled: “interview questions” (1.5 billion results returned); “Interview answers” (542 million), “strength and weakness interview answers” (10.3 million).

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As to the “Active Interviewing” book, here are some links for you to consider:

Eric Kramer on LinkedIn | https://www.linkedin.com/in/erickramercareerexpert/

Active Interviewing website | https://www.activeinterviewing.com/

Active Interviewing audiobook on Audible / Amazon | <https://adbl.co/2PFfugF>

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Please see post 6 of 6 | Gary Vaynerchuk

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Hi Nuria,

This is post 6 of 6

Gary Vaynerchuk

You may want to consider listening to Gary Vaynerchuk to help trigger ideas for you. Gary repeatedly speaks about branding, awareness, social media, entrepreneurship, hustle, patience, persistence and a whole host of advice during his key note presentations, podcasts, FB live, TikTok live and Clubhouse chats with students, business owners, musicians, corporate executives and others.

You may find one or more of the following key-note speeches beneficial towards building your own personal brand and creating awareness of the work you have performed over the years (such as in the field of metabolic disease and vascular biology during liver disease).

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Gary travelled to several European cities (before Covid)

Stockholm Key-Note speech | December 2017

YouTube: https://bit.ly/3d8aUjT

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Gary Vee in Helsinki | June 2018

SoundCloud: https://bit.ly/2PVa4OP

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Warsaw Key Note | Fall 2018

YouTube: http://bit.ly/2HtF3JH

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London Key Note | December 2018

YouTube: <http://bit.ly/2DgXGPz>

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Good luck. I know you will have fun researching!