**CAREER ADVICE #347 | Dwight Alex Barcala | Philippines, Tech | 11 April 2021**

**LinkedIn Premium Group**

\*\*\*\*\*\* MESSAGE TO PREMIUM GROUP \*\*\*\*\*\*

Hi everyone, my current team that I am working at right now will be dissolving anytime soon. I am looking for a new role and would appreciate your support.   
  
I am located in the Philippines. Thank you in advance for any connections, advice, or opportunities you can offer.  
  
[#SQL](https://www.linkedin.com/feed/hashtag/?keywords=sql&highlightedUpdateUrns=urn%3Ali%3Aactivity%3A6785999172349890560) [#Database](https://www.linkedin.com/feed/hashtag/?keywords=database&highlightedUpdateUrns=urn%3Ali%3Aactivity%3A6785999172349890560) [#OpenToWork](https://www.linkedin.com/feed/hashtag/?keywords=opentowork&highlightedUpdateUrns=urn%3Ali%3Aactivity%3A6785999172349890560)

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Good day Dwight,

Some ideas for you to consider:

Gary Vaynerchuk

Angel List

Lerer Hippeau and Venture Capital

Tech-focused newsletters

Philippines Innovation

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**Gary Vaynerchuk**

You may want to consider listening to Gary Vaynerchuk to help trigger ideas for you. Gary repeatedly speaks about branding, awareness, social media, entrepreneurship, hustle, patience, persistence and a whole host of advice during his key note presentations, podcasts, FB live, TikTok live and Clubhouse chats with students, business owners, musicians, corporate executives and others.

You may want to consider listening to one or more of the following links, including his key note speeches in Jakarta and Singapore:

Jakarta Key Note | March 2019

Link to podcast: <https://apple.co/2T8qtyJ>

Link to YouTube: <https://bit.ly/37W2l6A>

Global CEO day in Singapore (May 2019):

YouTube: http://bit.ly/2IOXwBT

Singapore KeyNote 2017

Podcast link: https://apple.co/2Jstgh9

YouTube link: <https://youtu.be/WdTscOvoBnY>

Please see post 2 of 6 | Angel List

POST 2

HI Dwight

This is post 2 of 6

**Angel List**

Website | https://angel.co

This site is primarily used by tech startups to list tech & non-tech roles. A quick search on the site revealed:

21,100+ startups globally list open roles on the site

128 startups in the Philippines list open roles on the site

NOTE 1: The global total includes remote and non-remote roles and is down from the pre-Covid19 period in which 30,000+ startups had listed open roles.

NOTE 2: Consider spending time on the site. Startups may not always use traditional recruiting sites to find staff. When they scale, they tend to need experienced staff. You could end up working with a company at the ground floor if you find it in the very early stages of scaling.

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**Lerer Hippeau and Venture Capital**

I draw your attention to the Lerer Hippeau newsletter which highlights job openings within their portfolio of investee companies (recently a total of 2,800+). Lerer Hippeau is a venture capital firm based in New York.

Link to Lerer Hippeau job postings | https://jobs.lererhippeau.com/

Please see post 3 of 6 | **Lerer Hippeau and Venture Capital (cont)**

POST 3

Hi Dwight

This is post 3 of 6

**Lerer Hippeau and Venture Capital (cont)**

Although most, if not all, of the roles on this list are likely irrelevant to you, it highlights an important issue that likely exists within the portfolios of many venture capital companies around the globe – the sheer number of unadvertised but available job openings. Many startups may lack the necessary resources (people, money and time) to focus on hiring for important but non-critical roles.

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**Venture Capital in Philippines**

During my investor relations work from 2018 to 2020 with Indian startups Bankberry Fresh (Bengaluru) and MobbyPark (Mumbai) and other international startups including Curaizon (UK), UnCloak (UK), Digipharm (Switzerland), PocketMoney (Singapore) and TImberWise (Vancouver), I came across many Venture capital companies in South East Asia. Some of those are based in Manila.

The following is a sample of VC firms in the Philippines. This is not meant to be a complete list. Google or other search may reveal additional entities.

ADB Ventures | https://ventures.adb.org/

Ayala Corp | https://ayala.com/

Better Labs Ventures | https://www.betterlabsventures.com.au/

Please see post 4 of 6 | **Venture Capital (continued)**

POST 4

Hi Dwight

This is post 4 of 6

**Venture Capital in Philippines (continued)**

Core Capital | https://www.corevc.ph/

First Asia Venture Capital | http://www.firstasia.com.ph/

Foxmont Capital Partners | https://foxmontcapital.com/

Kicktart Ventures | https://www.kickstart.ph/

Manila Angel Investors Network | https://www.main.ph/

Navegar Private Equity | http://navegar.com.ph/

PLDT Capital | https://beta.pldt.com/

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VC’s and Portfolio companies

Consider scrolling through the websites of the VC’s to find the “Investments” or “Portfolio” links. Consider also clicking through to the websites (companies) that you find to be of interest. Follow the companies on LinkedIn & Twitter. Subscribe to newsletters. Try the Demo. Read & save links to news articles. Consider reaching out to specific individuals for advice, mentorship and/or job openings.

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**Tech-focused newsletters**

I recommend that you consider subscribing to one or more of these newsletters to get familiar with the investing trends in your area that interest you:

Tech in Asia | https://www.techinasia.com/

DealStreet Asia | https://www.dealstreetasia.com/

E27 | https://e27.co/

Digital News Asia | https://www.digitalnewsasia.com/

Please see post 5 of 6 | **Tech news (continued)**

POST 5

Hi Dwight

This is post 5 of 6

**Tech-focused newsletters (continued)**

You may also want to consider subscribing to one or more of tech publications I subscribe to; they include funding from a multitude of sectors:

StrictlyVC | [https://www.strictlyvc.com/](file:////Users/allenwazny/Dropbox/ALLEN%20CONSULTING/BUSINESS%20DEVELOPMENT/SOLARNITY_MARCH%202021/%2522)

Crunchbase | https://news.crunchbase.com/daily/

Techcrunch | https://techcrunch.com/tag/newsletters/

VentureBeat | https://venturebeat.com/newsletters/

UKTN | https://www.uktech.news/

FinSME’s | <https://www.finsmes.com/the-daily-deal-newsletter>

Crunchbase | [https://www.crunchbase.com](file:////Users/allenwazny/Dropbox/ALLEN%20CONSULTING/BUSINESS%20DEVELOPMENT/SOLARNITY_MARCH%202021/%2522)

Please see post 6 of 6 | **Innovation in Philippines**

POST 6

Hi Dwight

This is post 6 of 6

**Innovation in Philippines**

The tech publications I follow tend to focus on funding announcements for North American and European based technology startups. From time to time, Asian firms are highlighted. These two Philippine examples were included in the StrictlyVC newsletter:

28 September 2020

**PayMongo**, a 1.5-year-old, Manila, Philippines-based online payment platform for regional businesses, has raised $12 million in Series A funding led by **Stripe**, with participation from **Bedrock Capital** and earlier backers **Global Founders Capital** and **Y Combinator** | TechCrunch: https://tcrn.ch/3d8QO9l

14 April 2020

**Kumu Holdings**, a nearly two-year-old, Manila, Philippines-based live streaming startup that says its social app has millions of users, has raised $5 million in Series A funding. **Openspace Ventures**, an early investor in Go-Jek, led the round, joined by **Kickstart Ventures**, media conglomerate **ABS-CBN**, **Gobi-Core Philippine Fund**, and earlier investors **Summit Media** and **Foxmont Capital Partners** | TechCrunch: https://tcrn.ch/2OJmOaO

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Good luck and have fun researching!