**CAREER ADVICE #362 | Stephanie Schneiderman | Healthcare\_Boston\_19 April 2021**

**LinkedIn Premium Group**

\*\*\*\*\*\* MESSAGE TO PREMIUM GROUP \*\*\*\*\*\*

Hi everyone,

I’m getting so frustrated. I’ve had three final interviews so far just to get rejected. Any advice?

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Hi Stephanie,

Some ideas for you to consider:

Active Interviewing

Health-focused venture capital

Health Sciences innovation

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Active Interviewing

When you do find yourself preparing for an interview – live or on Zoom – you may want to consider the “Active Interviewing” book written by Eric Kramer. Eric wrote this book approximately 10 years ago and in my view, the principles remain relevant today. The book provides useful and practical tips to improve your chances before, during and after a job interview.

There are many “Interviewing” resources on-line and in fact, if you Google key “interview” words you will receive millions of possible results. After I Googled: “interview questions” (1.5 billion results returned); “Interview answers” (542 million), “strength and weakness interview answers” (10.3 million).

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Please see post 2 of 7 | Active interviewing (continued)

POST 2

Hi Stephanie,

This is post 2 of 7,

Active interviewing (continued)

These are some links to the “Active Interviewing” book for you to consider as you navigate through the millions of resources available on the internet:

Eric Kramer on LinkedIn | https://www.linkedin.com/in/erickramercareerexpert/

Website | https://www.activeinterviewing.com/

Audiobook on Audible / Amazon | <https://adbl.co/2PFfugF>

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Health-focused venture capital

During my 2018 and 2020 investor relations work with health-care startups Curaizon (UK), Digipharm (Switzerland) and AI Vali (Toronto), I came across many Venture capital companies investing in the health sciences space. One common feature is that such Venture Capital firms tend to hire PhD’s, physicians, scientists, research specialists, MD’s and related experts to advise them. Likewise, when portfolio companies receive funding, they tend to hire similar experts to help them grow.

Please see post 3 of 7 | Health-focused venture capital (continued)

POST 3

Hi Stephanie,

This is post 3 of 7,

The following is a sample of healthcare focused VC’s in the US – particularly, Boston, NYC and San Francisco. This is not meant to be a complete list. Google or other search may reveal additional entities:

Boston-based

Atlas Ventures | https://atlasventure.com

Bain Capital Life Sciences | www.baincapital.com/locations

BioStar Ventures | https://www.biostar-capital.com

Flybridge Capital | http://www.flybridge.com

Invus | https://www.invus.com

Leerink Transformation Partners | https://www.ltpequity.com

Longitude Capital | http://www.longitudecapital.com

Merieux Equity Partners | https://www.merieux-partners.com

MPM Capital | http://www.mpmcapital.com

Novartis Venture Fund | https://www.nvfund.com

Oak HC/FT | https://oakhcft.com

Omega Funds | https://omegafunds.net

Polaris Partners | https://www.polarispartners.com

RA Capital Management | http://www.racap.com/

Remiges Ventures |www.RemigesVentures.com

Summit Partners | https://www.summitpartners.com

Third Rock Ventures | https://thirdrockventures.com/

UCB Ventures | https://www.ucbventures.com

Please see post 4 of 7 | Health-focused venture capital (continued)

POST 4

Hi Stephanie,

This is post 4 of 7,

Health-focused VC’s | continued

NYC-based

Arix Bioscience | https://arixbioscience.com

Aisling Capital Management | www.aislingcapital.com | NYC

Deerfield Management | http://www.deerfield.com/

OrbiMed | http://www.orbimed.com | NYC, SF & China

Perceptive Advisors | https://www.perceptivelife.com | NYC

Signet Healthcare Partners | http://www.signethealthcarepartners.com/

Windham Venture Partners | http://www.windhamvp.com/

SF-based

venBio Partners | http://www.venbio.com | SF

5AM Ventures | http://www.5amventures.com/

BVF Partners | http://www.bvflp.com/

Astellas Venture Management | https://www.astellasventure.com

Pivotal BioVentures | https://pivotalbiovp.com

Healthy Ventures | http://healthy.vc/

Morgenthaler Ventures | http://www.morgenthaler.com/

Vertex Ventures HC | http://vertexventureshc.com/

Versant Ventures | http://www.versantventures.com/

Sofinnova Ventures Inc | https://www.sofinnova.com/

HealthTech Capital | https://www.healthtechcapital.com

Please see post 5 of 7 | Health-focused VC’s (continued)

POST 5

Hi Stephanie,

This is post 5 of 7,

VC’s and Portfolio companies

Consider scrolling through the websites of the VC’s to find the “Investments” or “Portfolio” links to find the companies that are located in Boston or seeking remote work roles. Follow them on LinkedIn & Twitter. Subscribe to newsletters. Read & save links to news articles, especially on funding.

Consider reaching out to specific companies and/or individuals for advice, mentorship and/or job openings.

Consider both the VC’s and the portfolio companies. In fact, some of the larger VC firms tend to hire for “Support over the Platform” roles (marketing, HR, accounting, administration, etc).

Stephanie Manning Cohen from Lerer Hippeau, a NYC-based venture capital firm describes this trend in a Forbes article: [http://bit.ly/2vNF9X6](%22)

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Healthcare innovation

The pandemic has placed a renewed emphasis on R&D in health science. Your knowledge and awareness of such innovation (to the extent not covered in your work at Abt Associates) will likely improve the nature and level of conversations you have with potential employers, including allowing you to be an “Active” or “more Active” interviewer.

Please see post 6 of 7 | Healthcare innovation (continued)

POST 6

Hi Stephanie,

This is post 6 of 7,

Healthcare innovation | continued

To examples below represent recent health-care related funding announcements from the various venture capital newsletters I follow. This is only a small sample and is not meant to be a complete list.

30 March 2021 | StrictlyVC newsletter

**Rightway**, a three-year-old, New York-based healthcare navigation company that says it aims to help members find quality care at fair prices, has raised $100 million in Series C funding led by **Khosla Ventures** in a round that values the company at $1.1 billion. **Thrive Capital** and **Tiger Global Management** also joined the round, among others.

Forbes article: https://bit.ly/3ap9CPW

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20 January 2021 | StrictlyVC

**Conversa Health**, a Portland, Ore.-based healthcare conversation platform that features AI-powered chatbots, has raised $8 million in extended Series B funding that brings the total round to $20 million. **Builders VC** and **Northwell Ventures** led the round.

HIT Consultant article: https://bit.ly/3cK1cnQ

Please see post 7 of 7 | Healthcare innovation (continued)

POST 7

Hi Stephanie,

This is post 7 of 7,

Healthcare innovation | continued

27 January 2021 | StrictlyVC

**Vessel**, a San Diego, Ca.-based maker of an at-home wellness tracker that the company says can quickly measure 10 different health metrics, including one's vitamin B7, calcium and magnesium levels, has raised $8 million in seed funding. **Monogram Capital Partners** led the round, joined by **Able**, **BFG**, **Cove**, **Sidekick**and angel investors, including actor **Jared Leto**.

Website | https://www.vesselhealth.com/

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Newsletters | Healthcare and Technology focused

If not already, you may want to consider subscribing to various free tech news feeds that feature funding announcements in the healthcare sector including:

MedCity News | https://medcitynews.com

FierceBiotech | https://www.fiercebiotech.com/

Genome Web | https://www.genomeweb.com

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The free tech publications I subscribe to include funding from a multitude of sectors:

StrictlyVC | [https://www.strictlyvc.com/](%22)

Techcrunch | https://techcrunch.com/tag/newsletters/

VentureBeat | https://venturebeat.com/newsletters/

FinSME’s | https://www.finsmes.com/the-daily-deal-newsletter

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Good luck and have fun researching!