**CAREER ADVICE #381 | Rifqi Thoriq | Supply Chain\_Indonesia\_28 April 2021**

**LinkedIn Premium Group**

\*\*\*\*\*\* MESSAGE TO PREMIUM GROUP \*\*\*\*\*\*

Hi Everyone! Can someone enlighten me how the best way to get an overseas remote job? I am an Indonesian which actively seeking for overseas remote job. Thank you

\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*

Hi Rifqi,

Some ideas for you to consider:

Gary Vaynerchuk

Indonesia Innovation

Angel List

Supply Chain innovation

§§§§§

Gary Vaynerchuk

You may want to consider listening to Gary Vaynerchuk to help trigger ideas for you. Gary repeatedly speaks about branding, awareness, social media, entrepreneurship, hustle, patience, persistence and a whole host of advice during his key note presentations, podcasts, FB live, TikTok live and Clubhouse chats with students, business owners, musicians, corporate executives and others.

You may want to consider listening to one or more of the following links, including his key note speeches in Jakarta and Singapore:

Jakarta Key Note | March 2019

Link to podcast: <https://apple.co/2T8qtyJ>

Link to YouTube: <https://bit.ly/37W2l6A>

Global CEO day in Singapore (May 2019):

YouTube: http://bit.ly/2IOXwBT

Singapore KeyNote 2017 (2 hours 23 minutes)

Podcast link: https://apple.co/2Jstgh9

YouTube link: <https://youtu.be/WdTscOvoBnY>

§§

Crushing It. This is the link to the Gary Vee “Crushing It” audiobook: https://adbl.co/2YfafaS

Please see post 2 of 8 | Indonesia innovation

POST 2

Hi Rifqi,

This is post 2 of 8,

Indonesia Innovation

As you may know, GoJek is well known globally for its innovation in the ride sharing space. However, from my vantage point in Canada, Indonesian startups are frequently listed in North American tech news sources. These are some recent examples included in the StrictlyVC newsletter:

22 April 2021

**Ruangguru**, a Jakarta-based outfit that says it's the largest edtech company in Southeast Asia, has raised $55 million in funding led by **Tiger Global Management**, with participation from earlier backer **GGV Capital**. The company last raised $150 million in Series C funding in December 2019 led by General Atlantic and GGV.

Tech in Asia | https://bit.ly/3dWFMED

16 April 2021

**Bukalapak**, a Jakarta-based e-commerce marketplace that is reportedly planning to list in Indonesia, has raised $234 million in new funding round, says Reuters. **Microsoft**, the Singapore sovereign wealth fund **GIC**, and local media conglomerate Emtek co-led the round, joined by included **SC Ventures**, the investment arm of Standard Chartered, and the South Korean web portal **Naver Corp**.

Reuters article: https://reut.rs/32YpBjH

Please see post 3 of 8 | Indonesia innovation (continued)

POST 3

Hi Rifqi,

This is post 3 of 8,

Indonesia Innovation | continued

1 April 2021

**J&T Express**, a Jakarta-based upstart logistics and courier service that has expanded aggressively in China, just raised more than $2 billion to fund its fight against rival parcel delivery companies backed by Alibaba, according to The Information. **Hillhouse Capital**, **Boyu Capital**, and **Sequoia Capital China** participated in the new round

The Information article: https://bit.ly/2OBZWK7

24 March 2021

**KitaBeli**, a year-old, Jakarta, Indonesia-based social commerce app for group buying, has raised $10 million in Series A funding. **Go Ventures** led the round, joined by earlier backers **AC Ventures** and **East Ventures**.

Techcrunch: https://tcrn.ch/3d4Jdsu

§§§

Even Partech Ventures, the Paris-based venture capital firm, listed this Indonesia FinTech startup in their 9 March 2021 newsletter:

**Xendit**, the Indonesian payments infra startup raised $64.6M in Accel-led Series B | Techcrunch article: https://tcrn.ch/3wLRA3R

§§

Please see post 4 of 8 | Indonesia innovation (continued)

POST 4

Hi Rifqi,

This is post 4 of 8,

Indonesia Innovation | continued

Your awareness of such startups in your country could be of benefit to you in discussions with recruiters and HR managers for local or overseas remote roles, particularly if they see that you have unique knowledge other candidate do not.

For example, Kitabeli indicates that “…new funding will be used to expand KitaBeli’s operations in Java, growing its logistics network…”.

Imagine if you were hired by KitaBeli or **Bukalapak** to help with their overseas supply chain and logistics challenges?

§§§§§

Angel List

Website | **https://angel.co**

This site is primarily used by tech startups to list tech & non-tech roles. A quick search on the site revealed:

21,000+ startups globally list open roles on the site (remote and no-remote only)

17,900+ startups globally list open roles on the site (no remote)

[NOTE: Pre-Covid, over 30,000+ companies globally listed open roles on the site. These numbers include both remote and non-remote roles]

94 open roles listed by Indonesia-based entities

49 roles in Jakarta

Please see post 5 of 8 | Angel List (continued)

POST 5

Hi Rifqi,

This is post 5 of 8,

Angel List | continued

Consider spending time on the site. Startups may not always use traditional recruiting sites.

Consider reaching out to any relevant companies to see if there is common ground to work together, particularly startups that have e-commerce related activities and are in the early stages of their operations.

NOTE: Angel List also produces a daily newsletter “Today in Tech” that you may want to consider subscribing to

§§§§§

Supply Chain Innovation

During my investor relations work from 2018 to 2020 with several tech and non-tech startups including Curaizon (UK), UnCloak (UK), Digipharm (Switzerland), MobbyPark (India), TimberWise (Vancouver) and AI Vali (Toronto), I subscribed to tech funding newsletters that frequently highlighted investments in supply chain, procurement and logistics startups.

Before Covid, I had accumulated the following list of supply chain and related tech startups. This is not meant to be a complete list. Google or other search will likely reveal significantly more entities.

**Flock Freight** | https://www.flockfreight.com/

PlusAI | [**https://plus.ai**](https://plus.ai)

[**Truckstop.com**](http://Truckstop.com) | https://truckstop.com

Please see post 6 of 8 | Supply chain innovation (continued)

POST 6

Hi Rifqi,

This is post 6 of 8,

Supply Chain Innovation | continued

**Starship Technologies** | https://www.starship.xyz/

**Voyager** | https://www.voyagerportal.com

**Fairmarkit** | https://www.fairmarkit.com

**AxleHire** | <https://axlehire.com/>

**Deliverr** | https://deliverr.com

**Fetch** | <https://fetch.com>

Magaya Corporation | http://magaya.com

**Suuchi** | <https://www.suuchi.com/>

**Specright** | http://www.specright.com/

**BlackBuck** | <https://www.blackbuck.com/>

3Gtms | <https://www.3gtms.com/>

**Cargomatic** | www.cargomatic.com

**STORD** | <https://www.stord.com/>

**Zencargo** | www.zencargo.com

**FourKites** | <https://www.fourkites.com/>

**Airspace Technologies** | <https://www.airspacetechnologies.com/>

**Budbee** **|** <https://www.budbee.com/en/>

**ShadowFax |** https://shadowfax.in

**Bringg** | www.bringg.com

**Chronicled** | https://www.chronicled.com

**ShipMonk |** https://www.shipmonk.com)

TURVO | https://turvo.com

**Roadie |** https://www.roadie.com

**Shipwell** | [www.shipwell.com](https://www.shipwell.com/)

**Flexport** | www.flexport.com

**Lalamove** | [www.lalamove.com](http://www.lalamove.com)

§§§

Please see post 7 of 8 | Supply chain innovation (continued)

POST 7

Hi Rifqi,

This is post 7 of 8,

Supply Chain Innovation | continued

These two recent examples of funding announcements highlight the continued investment in innovative supply chain related startups:

16 April 2021

**Chain.io**, a four-year-old, Philadelphia, Pa.-based supply chain integration platform, has raised $5 million in funding co-led by **Grand Ventures** and **Mercury Fund**, with participation from **Honeywell Ventures** and **Engage**.

Website | https://chain.io/

§§§

Angel List Newsletter | 29 March 2021

FourKites raises $100M for supply chain visibility led by Thomas H. Lee Partners, L.P. with participation from Qualcomm Ventures, Volvo Group Venture Capital, Zebra Technologies, August Capital, CEAS Investments, Hyde Park Angels, Hyde Park Venture Partners and Bain Capital Ventures

**Global News Wire | http://bit.ly/31wJA8E**

§§§

Tech newsletters

You may want to consider subscribing to various tech news feeds that feature funding announcements covering innovation in the supply chain and logistic sector – both globally and in your region.

As noted, your awareness of such innovation in this sector could benefit to you during discussions with recruiters and HR managers for remote overseas roles.

Please see post 8 of 8 | Tech newsletters (continued)

POST 8

Hi Rifqi,

This is post 8 of 8,

The tech publications I subscribe to include funding from a multitude of sectors across the globe:

StrictlyVC | [https://www.strictlyvc.com/](%22)

Crunchbase | https://news.crunchbase.com/daily/

Techcrunch | https://techcrunch.com/tag/newsletters/

VentureBeat | https://venturebeat.com/newsletters/

UKTN | https://www.uktech.news/

FinSME’s | <https://www.finsmes.com/the-daily-deal-newsletter>

§§§§§

Good luck and have fun researching!